



# Unitary heating rebates offer more ways to save this winter

In spaces where large, industrial overhead doors are opened frequently, heating vehicle repair shops, warehouses, distribution centers and loading docks in Minnesota can be a challenge. Central and forced air heaters are being replaced with unit heaters as a major source of energy—and high-efficiency models are providing significant energy savings.

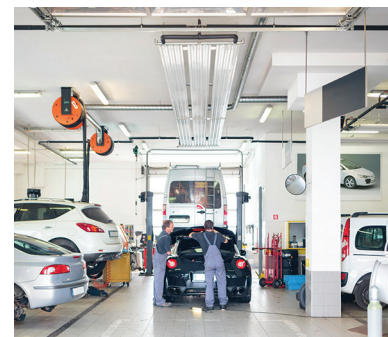
High-efficiency unitary heating saves energy in addition to improving thermal control and air quality. For some operations, non-central, high-efficiency heating systems can improve productivity and your bottom line.

Here are three new rebates to help you save when you upgrade to a high-efficiency infrared or unit heater.

**Non-condensing unit heaters**—The more common style unit heater found in recreation, industrial and mechanical repair spaces are gas-fired, non-condensing unit heaters. Average annual energy savings of around 4% can be realized for energy-efficient models. **By installing a 83% efficient (or better) high-efficiency non-condensing unit heater, you can earn \$50 per 100,000 BTUH in rebates.**

**Condensing unit heaters**—Condensing unit heaters effectively use all available combustion heat, making them an energy-efficient solution for a variety of commercial spaces. **By installing a 90% efficient (or better) high-efficiency condensing unit heater, you can earn \$500 per 100,000 BTUH in rebates.**

**Infrared heaters**—Infrared heaters are fast becoming a popular heating technology for a variety of applications for good reason. According to ASHRAE, more than 50% of the required heat load can be saved with an efficient layout and intelligent control of the infrared heating system. **By installing or upgrading to an infrared heating system 80% efficient (or better), you can earn \$125 per 100,000 BTUH in rebates.**



## Rebate snapshot

### Non-condensing unit heater

Minimum requirements	Base rebate
83% efficient	\$50 per 100,000 BTUH

### Condensing unit heater

Minimum requirements	Base rebate
>90% efficient	\$500 per 100,000 BTUH

### Infrared heater

Minimum requirements	Base rebate
80% efficient	\$125 per 100,000 BTUH

**Process your rebate application the easy way.** Visit [xcelenergy.com/HeatingEfficiency](http://xcelenergy.com/HeatingEfficiency) to download an application. Or, contact your account manager or an energy efficiency specialist at **855.839.8862** to help you navigate rebate options tailored to your operations.

## To get started

Selecting the right unit heating solutions can help you avoid higher installation and operating costs. Contact an Xcel Energy trade partner to help you rightsize your new unitary system to meet maximum loads and provide the most efficiency.

Even though installation of unit heaters may be fairly easy, system design and layout can be more difficult. It is critical that the equipment is installed properly to assure a safe and effective heating system.